

| Financial Performance (BDT million) | 2022 | | | | 2023 | | |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q |
| Mobile Revenue | 18,456 | 19,275 | 20,191 | 20,230 | 21,128 | 22,623 | 23,224 |
| Interconnect Revenue | 1,159 | 1,145 | 1,252 | 1,297 | 1,311 | 1,331 | 1,334 |
| Other Revenue | 575 | 634 | 631 | 1,015 | 1,039 | 1,445 | 877 |
| Total Revenue | 20,189 | 21,054 | 22,074 | 22,543 | 23,477 | 25,399 | 25,435 |
| EBITDA | 8,511 | 9,670 | 9,698 | 10,664 | 10,516 | 10,655 | 11,897 |
| Depreciation and Amortization | 6,014 | 6,403 | 6,355 | 6,268 | 6,747 | 7,650 | 7,102 |
| EBIT | 2,497 | 3,267 | 3,343 | 4,396 | 3,769 | 3,005 | 4,795 |
| PAT | 398 | (122) | 292 | 1,259 | 420 | 244 | 1,060 |

Financial Position

| | | | | | | | |
|------------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Capex (excluding Spectrum and RoU) | 1,073 | 4,834 | 5,555 | 3,844 | 2,159 | 7,622 | 3,745 |
| Total Assets | 202,774 | 200,627 | 201,149 | 197,084 | 215,024 | 220,833 | 216,985 |
| Total Liabilities | 136,168 | 135,190 | 135,420 | 129,957 | 147,477 | 156,709 | 151,801 |
| Total Equity | 66,606 | 65,437 | 65,729 | 67,127 | 67,547 | 64,124 | 65,184 |

Operational Performance

| | | | | | | | |
|-------------------------------------|-------|-------|-------|-------|-------|-------|-------|
| Mobile Subscribers (million nos.) | 54.1 | 54.5 | 54.4 | 54.4 | 55.6 | 56.4 | 57.6 |
| Internet Subscribers (million nos.) | 39.7 | 40.5 | 41.1 | 41.1 | 42.1 | 43.1 | 43.1 |
| ARPU (BDT) | 121 | 124 | 129 | 133 | 138 | 146 | 144 |
| MoU/Sub (min) | 160 | 162 | 162 | 162 | 162 | 157 | 153 |
| MB/Sub (MB) | 4,735 | 5,250 | 5,850 | 6,181 | 6,382 | 6,585 | 6,833 |

Network Sites

| | | | | | | | |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|
| Total On-air Sites (nos.) | 15,095 | 15,156 | 15,405 | 15,834 | 15,996 | 16,206 | 16,491 |
| 4G Sites (nos.) | 14,891 | 14,961 | 15,219 | 15,650 | 15,844 | 16,066 | 16,355 |

*MoU/Sub includes OG minutes and IC Offnet minutes